



Executive Director – Pearl Chamber of Commerce

RECRUITMENT PROFILE – August 2026



Recruitment Profile – Executive Director

Pearl Chamber of Commerce

Pearl, Mississippi
August 2026

Logan Search is conducting an executive search to identify an Executive Director to lead the Pearl (MS) Chamber of Commerce. The Executive Director is responsible for the creation and implementation of strategies to advance the economic vitality of the city of Pearl through community engagement, strategic business support, and integration of emerging technologies and programs.



The Pearl Chamber of Commerce is to strengthen Pearl, Mississippi's business community and promote local economic growth.

Its primary functions include:

- Promoting Pearl businesses and encouraging residents to shop locally
- Connecting business owners through networking events and community activities
- Helping new and existing businesses gain visibility through directories, promotions, grand openings and ribbon-cutting ceremonies
- Supporting economic development and a business-friendly environment
- Organizing events such as the annual banquet and community markets
- Recognizing business and community leaders
- Promoting Pearl as a desirable place to live, work, visit and invest

The Chamber serves as a bridge between local businesses, city leaders and residents and is the centerpiece for business promotion and economic development.



PEARL, MISSISSIPPI

The “Jewel of the Crossroads”

The City of Pearl is nestled along four transportation arteries in Mississippi: Interstate 55 and Interstate 20, U.S. Highways 80 and 49., and also provides easy access to national and international destinations with the Jackson-Evers International Airport in our backyard.

Pearl has been designated a member of the Mississippi Main Street Association and is a superior place to live, work and play.

Living here makes you part of a 27,000-member family. There is a wide range of housing available for every income level. The Pearl Public School District is prestigiously “A” rated by the Mississippi Department of Education. We are consistently rated among the safest cities in the state. Our city staff provides first-class service at every level from Police and Fire, to Public Works, Parks and Recreation to Senior Services and Community Development. Pearl is also blessed to have its own TV and radio broadcast stations in Pearl Municipal Broadcasting (PMB) TV and 104.3 FM “The Pirate”.

When it comes to working here, Pearl has a strong, business-friendly community with diverse employment opportunities. From retail to dining, hotels and manufacturing, as well as higher education and state offices, Pearl has it all. The Pearl Chamber of Commerce is recognized as a centerpiece for business promotion and economic development.

When it comes to play, there are state-of-the-art parks and recreation re-development ongoing, tremendous shopping opportunities all over the city including Bass Pro Shops, Sam’s, Cavender’s, Doris Berry’s Farmer’s Market and the Outlets of Mississippi. The Mississippi Mud Monsters have called Trustmark Park and Pearl their home since 2005. Other unique entertainment options include Cinemark XD Movie Theatre, the D-Bat baseball/softball training facility, Launch Trampoline Park, Fun Time Skateland, and more.

Since being incorporated in 1973, Pearl has always worked hard for its residents, businesses and visitors. That commitment remains strong as Pearl continues to shine as the “Jewel of the Crossroads”.

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Executive Director
Pearl Chamber of Commerce
Pearl, Mississippi

Desired Job Experience and Expertise

- Proven experience in handling projects with high-level management experience
- Strong experience and knowledge of implementation:
 - Small business recruitment
 - Existing Industry
 - Business assistance
 - Events
- Ability to collaborate with local and state leaders and community stakeholders to provide solutions
- Strong history of leadership experience with strong attention to details
- Ability to inventory existing assets and programs and develop a plan to utilize assets
- Knowledge and understanding of chamber of commerce operational functions
- Proven track record of successfully navigating relationships with board members, investors, local and state officials
- Strong communication skills
- Ability to recommend and implement new programs and initiatives when needed

Characteristics & Personality Traits

- Flexible
- Strong Leader
- Facilitator
- Diplomatic
- Strong Work Ethic / Doer
- Communicator

- Integrity
- Focused
- Resourceful
- Creative
- Collaborator/Team Builder
- Listener



Education & Experience

Qualified candidates will have a Bachelor's Degree from an accredited college or university with major coursework in Business, Business Administration, Management, or related field. Qualified candidates will also have five plus years of progressively responsible management experience preferably in chamber of commerce or economic development.

Top Requirements

- Strong Leadership Skills
- Experience in Chamber, Economic Development, or related business experience
- Organizational Skills
- Communication Skills
- Marketing Skills
- Team Builder



Strengths of the Position and Opportunity

- Engaged community and elected officials with desire for success
- Opportunity to make significant impact
- Strong Education Systems
- Board and local officials open to new ideas and creative programs
- Quality of life
- Geographical location and Interstate Systems
- Proximity to Jackson and International Airport

Application Process

If interested in this opportunity please send resume/CV to:

daniel@logandevgroup.com

This position is open until filled. Upon receipt, resumes will be screened in relation to the criteria outlined in this profile. Candidates selected for interview will be contacted by a representative of the Logan Search.

Executive Director, Pearl Chamber of Commerce

Position Description

Position Overview

The Executive Director of the Pearl Chamber of Commerce is a pivotal leader dedicated to advancing the city's economic vitality through innovative community engagement, strategic business support, and integration of emerging technologies. This role is uniquely focused on fostering collaboration between local businesses, city leaders, and community stakeholders to ensure sustained growth and a vibrant business environment in Pearl, MS.

Key Responsibilities

- Champion community functions and signature events that elevate Pearl's profile and strengthen connections among residents and businesses.
- Develop and implement programs to support existing industries, nurture small business growth, and facilitate the expansion of large enterprises.
- Lead efforts to integrate digital media and artificial intelligence into Chamber initiatives, enhancing member engagement and operational efficiency.
- Design and deliver training programs addressing the needs of both emerging startups and established companies, ensuring relevance and impact.
- Establish and maintain partnerships with the city's Economic Development Director and Main Street Director, aligning Chamber strategies with municipal goals.
- Advocate for business interests and represent the Chamber in public forums, meetings, and collaborative initiatives.

Required Qualifications

- Bachelor's degree in business administration, economic development, or a related field.
- Minimum five years of leadership experience within a chamber, business association, or similar organization.
- Proven expertise in community and economic development, with a track record of successful program execution.
- Exceptional public speaking, communication, and presentation skills.
- Demonstrated ability to foster teamwork and build consensus among diverse stakeholders.
- Strong understanding of emerging technologies and their application to business and community initiatives.

Preferred Experience

- Experience collaborating with city officials, economic development agencies, and Main Street programs.
- Background in developing and promoting business training programs or educational initiatives.
- Proficiency in leveraging digital platforms and AI tools to drive organizational objectives.

Collaboration and Teamwork

The Executive Director will work closely with city leadership, local organizations, and business owners to create a unified vision for Pearl's economic future. A collaborative approach is essential to build effective partnerships and drive impactful outcomes across the community.



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